

## Message Text

CONFIDENTIAL

PAGE 01 LONDON 09200 021803Z  
ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 SSO-00 USIE-00 INRE-00  
CIAE-00 DODE-00 PM-04 H-01 INR-07 L-03 NSAE-00  
NSC-05 PA-01 PRS-01 SP-02 SS-15 CAB-02 COME-00  
DOTE-00 EPG-02 FAA-00 IO-13 NSCE-00 /076 W  
-----021804Z 040217 /44

O 021753Z JUN 77  
FM AMEMBASSY LONDON  
TO SECSTATE WASHDC IMMEDIATE 4649  
WHITE HOUSE IMMEDIATE  
INFO AMEMBASSY PARIS IMMEDIATE

C O N F I D E N T I A L LONDON 09200

PASS CAB (WEST, RODRIGUEZ), DOT (BUTCHMAN, KAMM)  
WHITE HOUSE FOR WM. JOHNSTON  
PARIS FOR DOT SEC. ADAMS AND ASST SEC. DAVENPORT

E.O. 11652: GDS  
TAGS: EAIR, UK  
SUBJECT: US-UK CIVAIR NEGOTIATIONS: REPORT ON JUNE 2

REF: LONDON 9124

1. REFTEL GAVE ASSESSMENT AS OF JUNE 1.
2. IN LUNCHEON WITH BOYD AND MILLER, ROSS STANTON, DEPUTY CHAIRMAN OF BRITISH AIRWAYS (BA), INDICATED SAME CONCERNS EXPRESSED BY DELL LAST EVENING THAT USDEL HAD ESCALATED US DEMANDS AT 11TH HOUR. HE THOUGHT WE HAD BEEN GETTING CLOSE TO AGREEMENT, THEN SAW WHOLE WORLD OPENED UP TO US CARRIER; SAID BA COULD NOT COMPETE.
3. STANTON COVERED ESSENTIAL POINTS AS DELL (REPORTED REFTEL). ADDED CONCERN THAT BA COULD NOT COMPETE THIS WINTER AGAINST 2 US CARRIERS AT LA. (FACT IS, US HAS  
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ONLY TWA AUTHORIZED AT LA; PANAM CANNOT RESUME LA OPS UNTIL ROUTE SWAP AGREEMENT EXPIRES MARCH 31, 1978.)

4. COMMENT. FACT THAT STANTON AND DELL CONTACTS PROCEEDED ALONG VERY SIMILAR LINES SUGGESTS BA DID INFLUENCE DELL TO PUT BRAKES ON SHOVELTON'S MOVE TOWARD AGREEMENT, ALONG LINES PARA 3D, REFTEL.

5. US, UK WORKING GROUP MEETING TODAY DEVOTED TO ALL-CARGO ISSUES. IN DILATORY DISCUSSION UKDEL GAVE APPEARANCE OF NOT HAVING READ US ALL-CARGO ROUTE PAPER (US DOCUMENT 50), SUBMITTED TUESDAY. UK SHOWED LITTLE INTEREST IN PURSUING SUBSTANTIVE DISCUSSION.

6. ASSESSMENT: UK IS STALLING.

7. WORKING GROUP WILL MEET FRIDAY AM; MILLER MAY HAVE WORD WITH DELL THIS EVENING.

BREWSTER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, NEGOTIATIONS, AIR ROUTES  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
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**Reference:** 77 LONDON 9124  
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**Review Markings:**  
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